

Greene and Associates, Inc.
It's All About Your Future!
A Career Partners International Firm

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INTERNATIONAL
AUSTIN

Executive Leadership Forum Global Smarts for Executives

*Barbara A.F. Greene – San Antonio, Texas
Phil Walker – Austin, Texas*

*October 27, 2020
9:00 – 10:30 a.m.*

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Hosts & CPI Partners



Barbara A. F. Greene
CEO & Founder of Greene and Associates, Inc.



Phil Walker – Managing Partner at
Career Partners International Austin

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Executive Leadership Forum

LEADERSHIP

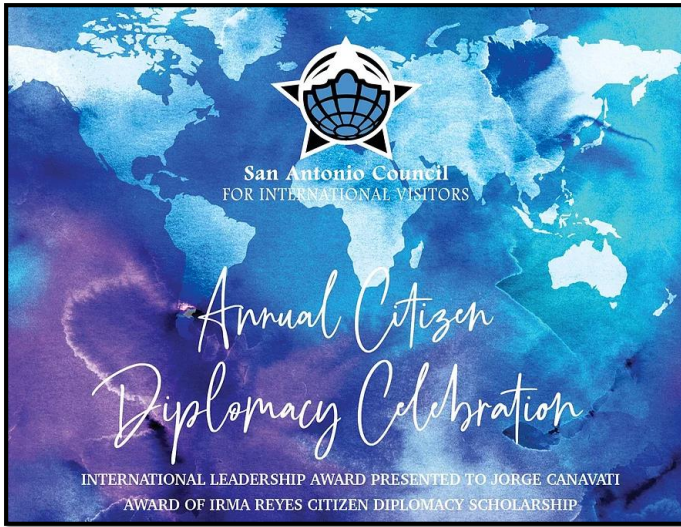
- Help companies pivot
- Create resilient leaders
- Learn from each other
- Honoring non-profit at each session
- Complimentary quarterly sessions
- Invitation only

Honoring



**San Antonio Council
FOR INTERNATIONAL VISITORS**

<https://www.sacivtx.org/>



Additional information:

<https://www.sacivtx.org/2020-citizen-diplomacy-celebration>

The registration link:

https://us02web.zoom.us/webinar/register/WN_kbyBW7FiRmOH4NHdigDXmQ

Green and Associates, Inc.

20 N. Mid-Alamo, Suite 1000
A Career Partners Service Provider



careerpartners
2022/06

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Poll

What is your experience level as a **leader**?

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2022/06

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Today's Focus

LEADERSHIP

Five Characteristics of Global Leaders

- Thinking Globally
- Appreciating Cultural Diversity
- Developing Technological Savvy
- Building Partnerships and Alliances
- Sharing Leadership

Reference: Global Leadership by Marshall Goldsmith, Cathy Greenber, Alastari Robertsom and Maya Hu-Chan

Phyllis Gallay



Phyllis Gallay is a Vice President with Becton, Dickinson and Company, (BD*), and a member of the Technology & Global Services (TGS) Leadership Team. Phyllis currently leads the TGS Functional Excellence Team responsible for strategic and tactical planning, execution and refinement of their operating model, and governing their portfolio of IT, Shared Services and Facilities demand requests.

Phyllis previously was responsible for leading BD's Global Shared Services Delivery Centers in San Antonio, TX; Santiago, Chile; Wroclaw, Poland; Singapore; Kuala Lumpur, Malaysia; and Gurgaon, India. In this role, Phyllis traveled close to 400,000 miles over a 27-month period to ensure she and her leadership team stayed connected to the 1700 associates providing services and support from these service centers.

Prior to joining BD, Phyllis was a Senior Executive with Accenture and held progressive leadership positions with Chase. In 2017, she had the honor of serving as Chairman of the Board for the North San Antonio Chamber of Commerce.

Phyllis holds a BA in Economics from SUNY Stony Brook, an MBA from Hofstra University, and an Executive Leadership Certificate from Rutgers University.

*BD is a global medical technology company that is advancing the world of health by improving medical discovery, diagnostics and the delivery of care.

Jose Campos



Jose Ramon Campos is an international entrepreneur. His global travels and living have inspired him to launch several businesses. He has traveled to over 40 countries including sourcing coffee in Colombia, Panama, Mexico, Nicaragua, Honduras, and El Salvador. His recent venture is Callejero Coffee, a roasting start up.

He is also a real estate investor and is engaged in other holding entities. Many customers of Commonwealth Coffeehouse & Bakery know Jose in which he and his business partner expanded quickly with over 9 locations in San Antonio. In addition, he has worked in Jordan and Lebanon. He serves on the board of directors for the San Antonio Independent School District's Foundation and has enjoyed being a Big Brother for over 2 years as part of the Big Brothers and Big Sisters Program. Jose grew up in San Antonio and graduated from Southern Methodist University (SMU) with degrees in political science and economics with finance applications.

<http://commonwealthcoffeehouse.com/>

Phyllis Gallay



We are a leading global medical technology company uniquely positioned to improve both the treatment of disease and the process of care



We are a Fortune 500 Company that is:



- **Reaching the corners of the world:** Locations in more than 50 countries with more than 65,000 associates worldwide
- **Acquisition of CR Bard in 2017 for \$24 billion:** Introduction of Bard brings in to Interventional Therapy products and services to BD's portfolio and brings our annual revenue to ~\$17.3 billion
- **Part of the fabric of the healthcare industry since 1897:** Offers legacy of medical supplies and services, devices, laboratory equipment and diagnostic technologies
- **Continually innovating practices across the healthcare continuum to improve healthcare efficiency and patient outcomes:** Advancing cellular research capabilities and therapies, point-of-care diagnostics, medication management, infection prevention and patient safety, while working across healthcare institutions, labs, and biotech partners

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We are united in our purpose:
Advancing the world of health



Doing well by doing good

Social Investing

\$16M in cash and product donations; 14 years of volunteer service trips

Sustainability

45% of total BD energy use from renewable sources

Public-private partnerships

Collaborating to advance healthcare around the world

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Topic 1
Feedback & Engaging PMAs

Topic 2
Engaging Technology Solutions (Platform & Infrastructure)

Visual Notes What Do You See?

WIN North America invites you to join us for the first in a quarterly educational series designed to support our mission: to develop and advance women at BD.

On October 7th, a panel of BD women leaders will join **Her New Standard** in an engaging discussion around "what holds women back." Learn critical strategies to overcome four common traps women face:

THE DIFFERENCE OF ONE

NEXT
Network for Cross-Company Transformation

Lunch & Learns focusing on Professional Growth

NEIT is happy to introduce Professional Growth opportunities. NEIT would like to provide this opportunity to all BD employees. Join our Lunch & Learns so that you may improve on various skills that will assist in building your career.

Virtual Happy Hours

Winding down is important after a long day of work – even if it is from home. Make your favorite drink and join us for some more networking post event.



Jose Campos

Green and Associates, Inc.
300 W. Alamo Street, Suite 1000
San Antonio, TX 78205



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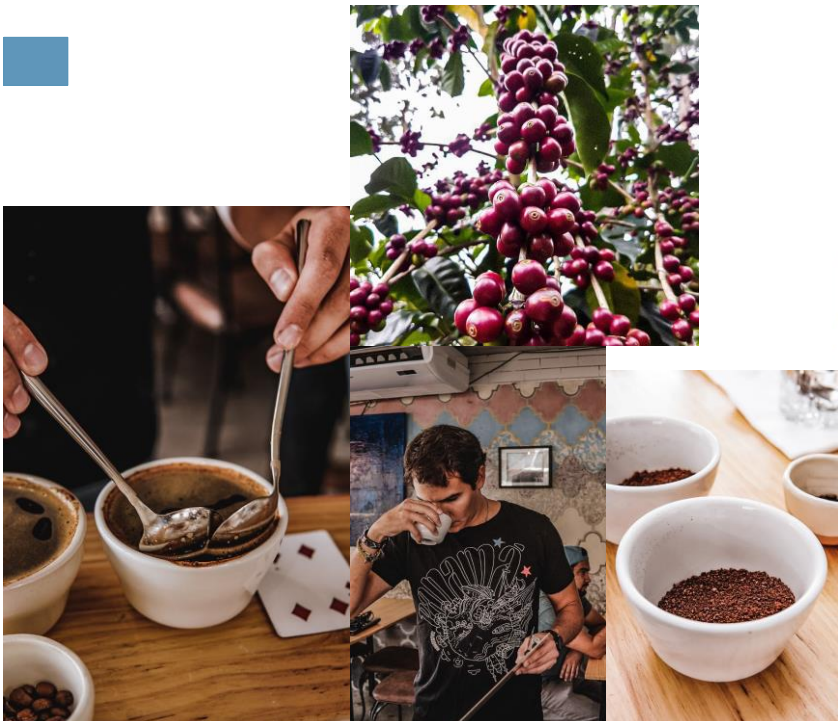
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CALLEJERO

COFFEE

wander with us

- Source green directly from coffee producing and processing countries
- Partner with fincas (coffee farms)
- Roast locally here in San Antonio
- Currently sourcing from: Colombia, Panama, Mexico, Nicaragua, Honduras, and El Salvador

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Questions...

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Collaborating To Grow Together



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Evaluation



Executive Leadership Forums 2020

Tuesday, December 8

9:00-10:00 a.m. CST

Building A

**Transformational
Mindset Through
Leadership Coaching**



<https://bit.ly/2AclOUT>

Additional Programs



<p>November 17, 2020 9:00 am – 10:00 am</p> <p>Complimentary Virtual Workshop Recognizing Excellence</p> <p>Register... Greeneandassociates.com</p>	<p>November 18, 2020 12:00 pm – 2:00pm</p> <p>DE&I – Together Forward Austin Human Resource Management Association Johnny C. Taylor (CEO – SHRM)</p> <p>www.austinhumanresource.org</p>	<p>December 8, 2020 9:00 am – 10:00 am</p> <p>Executive Leadership Forum Building A Transformational Mindset Through Leadership Coaching</p> <p>Register... https://bit.ly/2AclOUT</p>
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Resources

Global Leadership – Next Generation

<https://www.marshallgoldsmith.com/product/global-leadership-next-generation/>

What Got You Here Won't Get You There

<https://www.amazon.com/What-Got-Here-Wont-There/dp/1846681375>

Global Human Resource Development by Marquardt and Engel

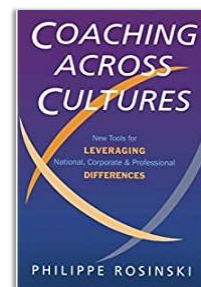
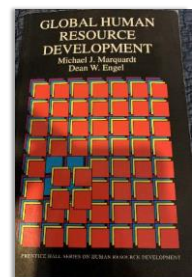
<https://tinyurl.com/y6zpa9fl>

Saving Face: How to Preserve Dignity and Build Trust

<https://www.amazon.com/Saving-Face-Preserve-Dignity-Build/dp/1523088605>

Coaching Across Cultures

<https://tinyurl.com/y4xda88t>



Thank you!

Greene and Associates, Inc.

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Global Smarts - Past-Present and Future

We used to hop on a plane and see our global partners, now we hop onto Zoom. – to develop business. How we show up is paramount as a global executive leader. Businesses are continuing to ask questions to ensure that they have a competitive edge in the global marketplace. Organizations- small, mid-size and large corporate organizations ask some of the following questions.

- What is imperative to our world of business as we lead?
- What do we need to know?
- How do organizations prepare current and future global leaders in the midst of continuous change?

Through research and best practices, one book stands out, Global Leadership, The Next Generation, Five Characteristics of Global Leaders emerged.

They include:

- Thinking Globally
- Appreciating Cultural Diversity
- Developing Technological Savvy
- Building Partnerships and Alliances
- Sharing Leadership

Join us for an insightful conversation with global leaders who practice the principles and will share their experiences of moving through their careers, working with diverse organizations, and embracing the school of hard knocks. You will find that an inclusive approach to serving as a Global Leader is paramount.



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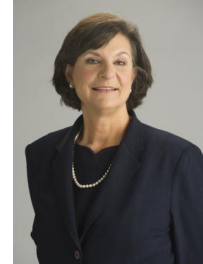
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Barbara A. F. Greene

CEO and Founder

Greene and Associates, Inc, A Career Partners International Firm

Barbara A. F. Greene is the Founder and CEO of Greene and Associates, Inc. She leads the company as the team partners with organizations globally as an equity partner in Career Partners International. Organizations engage Barbara and her team in providing executive coaching, leadership development, corporate mentoring, and career transition and management services. Barbara earned a master’s degree, is an International Coach Federation Master Certified Coach, and a Marshall Goldsmith Stakeholder Centered Certified Coach.



<http://greeneandassociates.com>

She is involved in the community. Being selected to serve on the LSA 300 Steering Committee was a huge honor in the tricentennial year for San Antonio. She has been involved in the Texas Diversity Council, Association of Talent Development, CFO Forum, THRU Project, International Coaching Federation, San Antonio Lighthouse for the Blind and Visually Impaired, City Year, United Way Master Leadership Program, BioMed SA and San Antonio Council for International Visitors. Barbara has hosted people from around the globe in her home. At any one time, her guests represented 14 different countries.



Phil Walker

Managing Partner

Career Partners International – Austin

Phil Walker is the Managing Partner for Career Partners International - Austin, a global human capital management firm. He leads a team of talent experts that enable their corporate clients to drive sustainable business results by effectively aligning their people strategies to current and future needs.



<https://www.cpiworld.com/>

His extraordinary career began as a member of the 1978 NBA World Champion Washington Bullets. He was able to leverage the leadership skills and winning attitude learned by playing at the highest sports level to become an accomplished senior-level business development executive, innovative market strategist and business owner/entrepreneur. Over the past 30+ years, he has worked and consulted for a number of major corporations including Xerox, Steelcase, Haworth, and Right Management.

Phil holds a Bachelor of Arts in Psychology from Millersville University of Pennsylvania, and a Master of Arts in Administration/Organizational Development from Antioch University.

